

2021 ANNUAL REPORT

JULY 2020 - JUNE 2021



ethnē health

a community clinic

Who We Are

Our Mission

Ethnē Health delivers comprehensive, high value healthcare through a culturally sensitive, neighbor-centered medical home that advances Jesus' love and justice in our vibrant community.

Our Name

The name of the clinic is derived from a Greek word used in the New Testament, "ethnē", which means a group of people who are united by kinship, culture, and common traditions. As a faith-based clinic, we seek to holistically care for patients from all backgrounds out of a desire to see people from every ethnē healed and compelled by the gospel of Jesus.

Our Core Values



WORSHIP AMONG
EVERY ETHNĒ



COURAGEOUS
FAITH



COLLABORATIVE
COMMUNITY



HOSPITALITY



INNOVATION
& FLEXIBILITY



REPENTANCE
& FORGIVENESS



PROPHETIC
VOICE



SERVANT
LEADERSHIP

Our Vision

A movement of people from every ethnē, healed and compelled by the gospel of Jesus.

The History of Ethnē

Ethnē Health began as the shared vision of four students who met during their training in Memphis, Tennessee in 2014. Brought together by their mutual Christian faith, these doctors worked, lived, and learned in underserved communities in Memphis and, in time, began to seek the right place to start their own clinic. After visiting the community and listening to local leaders, they were drawn to Clarkston, a community where the state of Georgia has resettled the majority of its refugees for the past several decades, where they were joined by two Atlanta-based physicians.

With help from many generous supporters, Ethnē was incorporated in November 2017 and opened our doors in October 2018. In nearly three years, Ethnē's team, patient base, and collaboration with community partners have all grown dramatically as Ethnē continues in its core mission to overcome barriers to healthcare like language, background, and ability to pay and provide all who come through our doors with a welcoming medical home.



Year in Review

Through all the changes and challenges of the past year, Ethnē has been blessed with continual growth.

In our previous fiscal year, we averaged 186 patients a month, but this fiscal year we welcomed 428 patients a month in clinic, in addition to administering 6,312 doses of the COVID-19 vaccine in 2021 and thousands of free COVID-19 tests in 2020. We have also continued to lead our community's COVID-19 response in other ways, including hosting regular public teleconferences where doctors, local leaders, and community members share

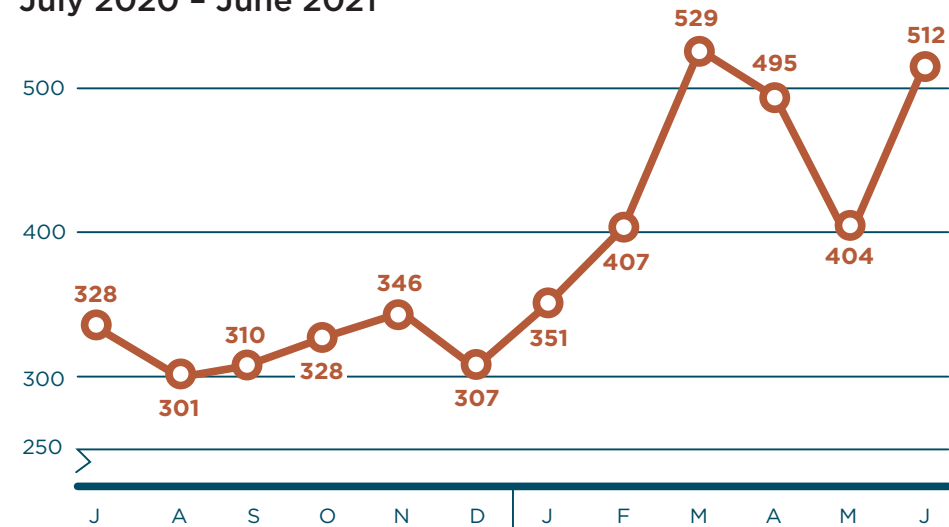
information and learn from each other.

At the end of fiscal 2020, we had just six paid staff, with only one of our founders receiving a stipend. At the close of fiscal 2021, Ethnē had twenty-one staff on payroll, and has been able to give additional founders partial compensation for the leadership they provide.

Our team as it stands comprises seven doctors, two nurses, four medical assistants, three front desk staff, three administrative staff, and four vaccine team members, as well as interns, students, and hundreds of volunteers who have helped over the past year. Each individual who has come alongside us has filled a vital role in serving our patients, despite the particular struggles of this year and the chronic challenges of health in "America's most diverse square mile."



This Year's Patient Visits July 2020 - June 2021



ethnē

By the Numbers

\$673,000+

GIVEN IN FREE OR DISCOUNTED CARE

6,312
COVID VACCINES
DISTRIBUTED

36
LANGUAGES
TRANSLATED

25
COMMUNITY
TELECONFERENCES
HOSTED

5,402

PATIENT VISITS
THIS YEAR

5,339
MEDICAL
VISITS

ALMOST
2.5x

MORE VISITS THAN
LAST YEAR

63
PSYCH
VISITS

Patient Perspectives

Maung's Story

"Maung" first came to us in March 2021. An older man, he had presented to 2 other clinics and an emergency department with the same problems, but, because he did not speak English or have insurance, he was sent away each time with antibiotics that temporarily relieved symptoms without addressing the root cause. At Ethnē, however, one of our staff is from the same people group, and was able to speak to Maung in his own language, which made all the difference. He described his symptoms to our staff in detail, giving our doctor the information he needed to find an enlarged lymph node, a symptom of cancer, which the other clinics had overlooked. Ethnē staff helped him and his family apply for the financial assistance program at nearby Northside Hospital, where Maung was admitted to oncology and began treatment. His treatment is still ongoing, but with the root cause of his symptoms identified and being treated his outlook is much improved, and he recently invited his doctor and Ethnē's staff to his child's wedding, where Maung was able to walk down the aisle with his family and witness the entire ceremony. Maung has a long road ahead of him, but Ethnē will be here to walk it with him.

Stories like these are common in Clarkston

Cost, background, and language ability bar many from effective care, even when they are able to visit a clinic, but at Ethnē, our heart is to remove barriers and serve as a medical home for Maung, Steven and others like them.

Steven's Story

In April of 2020 "Steven" contracted COVID-19, and about 1 week later ended up in the ICU at our local hospital. Steven was treated, and thankfully, survived. He left the hospital several weeks later, but due to extensive lung damage he experienced, Steven needed continuous supplemental oxygen.

At hospital discharge he was told to follow up with his primary doctor. However, due to not having insurance and being relatively healthy prior to his illness, Steven had no primary care physician. He heard about Ethnē from a hospital social worker and came about a week later with his wife, not knowing what to expect.

Over the course of the next several months, the team at Ethnē worked with Steven through his recovery, eventually being able to wean him off of his supplemental oxygen, and providing him with two doses of the COVID-19 vaccine. Physically, Steven was recovered and protected going forward. However, the effects of the illness on his mental health were substantial. Steven started to experience severe anxiety, much of which had actually been brewing for years prior to his COVID diagnosis. The team at Ethnē worked with him through this, providing supportive counseling and medication management.

Over the course of the next several months his anxiety is much improved. He continues to follow up regularly with the doctors at Ethnē, open to exploring questions of spirituality and faith as he reflects on the meaning behind his illness.



Growing The Next Generation

Despite overflowing with new staff and patients, Ethnē has been able to make room for a few interns and students, including three summer interns, three gap year interns, a resident, a nurse practitioner student, and others. These students receive hands-on experience serving in the setting of Ethnē that we hope will inspire them to continue to live missionally and serve as they go forward in life.

Our summer interns shared these reflections on their experiences:



CAROLINE

I am so appreciative of my time here and of the willingness of the physicians to invest in me and the other interns. The physicians were overly kind and intentional, which showed their heart for medicine. Medicine to them is not simply a job that they need to do well. Their job in medicine is to expand the Kingdom of Heaven. They did this daily by loving their patients through Christ's love for them, but also through investing in potential healthcare workers.



MATTHEW

Taking time to review the mission and vision during each staff meeting proved effective in my work. As I knocked on doors to tell Clarkston residents about Ethnē and the Covid-19 vaccine, I could not help but think about the bigger picture of a rather repetitive task. I found far more purpose and enjoyment than I initially expected. In addition, I admire how meticulous the leadership is with new hires and the board—attempting not to lose sight of Ethnē's values.



Thank You to Our Supporters

From the beginning, Ethnē has been a team effort, with hundreds of individuals volunteering their time, money, and expertise to realize a vision of an affordable, accessible medical home in Clarkston that reflects Jesus' love.

We could not be where we are or do what we do without them.

We want to thank the churches, schools, and other organizations that have provided us with the opportunity to share, the use of their facilities for events like vaccine drives, and all their support, in many forms.

Several organizations have also provided us with financial grants or operational support, including:

- City of Clarkston
- Cornelia T. Bailey Foundation
- Dekalb County Board of Health
- Georgia Baptist Health Care Ministry Foundation
- Georgia Charitable Care Network
- Georgia Health Foundation
- Jackson Family Foundation
- Jesse Parker Williams Foundation
- MAP International
- Send Relief
- United Way of Greater Atlanta

Looking Forward

For the coming year, we have our sights set on moving to a larger location, allowing us to build on the foundation already laid and rise to meet the need.

In late 2020, Ethnē's leadership was faced with an unforeseen challenge: to store the new COVID-19 vaccines required a \$10,000 ULT freezer that was not in the budget. Thanks to the generous support of our donors, we were able to make that purchase with confidence. This purchase enabled our young clinic to be one of the first in the county to offer the vaccine, with the result that thousands have come to Ethnē, many on foot, many who did not speak English, to receive the vaccine.

For the coming year, we've made our plans in the same spirit of faith. We will soon move to a newly built larger location nearby, with more exam rooms to see patients and more room to grow. However, as the past year has shown us, we don't know all the challenges and opportunities that the coming year will bring. We can only meet them as they come, with the same heart for Jesus' love and justice that has always defined Ethnē. It is your support that makes this possible.



**Help us raise \$200k
by the end of 2021!**

Together, we are Building in Faith.
Visit ethnehealth.org/give

Financials

	FY 2020	FY 2021	FY 2022*
INCOME			
Gifts from Churches & Individuals	\$ 280,861	\$ 235,966	\$ 235,000
Grants from Organizations	\$ 265,405	\$ 196,108	\$ 225,000
Medical Service Income	\$ 455,075	\$ 1,226,273	\$ 1,207,421
Other Income	--	\$ 19,907	\$8,000
Total Income	\$ 1,001,341	\$ 1,678,254	\$ 1,675,421
EXPENSES			
Medical Service Contributions (Free Care)	\$ 277,387	\$ 675,517	\$ 748,116
Contract Services	\$ 7,300	\$ 4,726	\$ 10,461
Lab Fees	\$ 29,629	\$ 32,695	\$ 107,897
Facility & Equipment Expense	\$ 65,501	\$ 66,287	\$ 91,615
Other Expenses	\$ 13,528	\$ 18,915	\$ 6,451
Medical Supplies	\$ 40,143	\$ 76,014	\$ 54,365
Insurance	\$ 16,587	\$ 42,039	\$ 70,408
Payroll	\$ 135,458	\$ 541,758	\$ 657,627
Total Expenses	\$ 585,533	\$ 1,457,951	\$ 1,746,939
NET INCOME	\$ 415,808	\$ 220,303	\$ (71,518)

* FY2022 FIGURES ARE PROJECTED



Stay connected with us!

🖱️ ethnehealth.org

📘📷 @ethnehealth

