



ethnē health

a community clinic



2020 ANNUAL REPORT

JULY 2019 - JUNE 2020

# Who We Are

## Our Vision

A movement of people from every ethnē, healed and compelled by the gospel of Jesus.

## Our Name

The name of the clinic is derived from a Greek word used in the New Testament, “ethnē”, which means “people group.” As a faith-based clinic, we seek to holistically care for patients from all backgrounds out of a desire to see people from every ethnē healed and compelled by the gospel of Jesus.

## Our Core Values



WORSHIP AMONG  
EVERY ETHNE



COURAGEOUS  
FAITH



INNOVATION &  
FLEXIBILITY



COLLABORATIVE  
COMMUNITY



REPENTANCE &  
FORGIVENESS



PROPHETIC  
VOICE



HOSPITALITY



SERVANT  
LEADERSHIP

## Our Mission

Ethnē Health delivers comprehensive, high value healthcare through a culturally sensitive, neighbor-centered medical home that advances Jesus’ love and justice in our vibrant community.

## Our Story

Ethnē Health began as the shared vision of four students who met during their training in Memphis, Tennessee in 2014. Brought together by their mutual Christian faith, these doctors worked, lived, and learned in underserved communities in Memphis and, in time, began to seek the right place to start their own clinic. This vision was shared by two Atlanta based physicians who joined the team. After visiting the community and listening to leaders, the group was drawn to Clarkston.

With help from many generous supporters, Ethnē was incorporated in November 2017 and opened its doors in October 2018. Now almost two years into operating, Ethnē’s team, patient base, and collaboration with community partners have all grown dramatically, as we have become a medical home to thousands in Clarkston and the greater Atlanta area.



# Year in Review

## The past year has seen tremendous growth for Ethnē!

In October 2019 we moved from our small starting space of just three exam rooms to a larger, more central office with seven exam rooms.

Then, in February 2020, we more than doubled our hours, going from being open four half-days

each week to four full days and one half day, resulting in our busiest month ever.

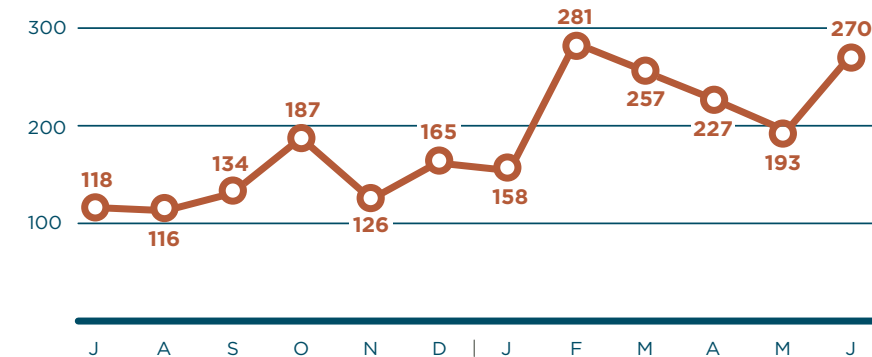
In March the COVID-19 pandemic swept into our community, dramatically altering the demands on the clinic and the procedures necessary to keep our patients safe.

To meet the rising demand, we hired an operations manager, two medical assistants, and a second receptionist. Through it all, Ethnē has remained open, able to stand in the gap and serve our community thanks to staff, volunteers, and our many faithful supporters.



## This Year's Patient Visits\*

July 2019 - June 2020



\*NOT INCLUDING COVID-19 TESTS

# ethnē

## By the Numbers

**\$375,000+**

GIVEN IN FREE OR DISCOUNTED CARE

**461** MEDICATIONS GIVEN AWAY

**23** LANGUAGES TRANSLATED

**2232**

PATIENT VISITS

**2183**

MEDICAL PATIENT VISITS

**49**

PSYCH PATIENT VISITS

# COVID-19

The major disruption in all our lives in 2020 has been the COVID-19 pandemic.

For our multilingual, densely populated community where varied levels of health literacy exist, disseminating information and providing testing for COVID-19 has been critical to stop the spread of the virus and save lives.

Since March 2020, Ethnē has taken on a leadership role in the fight against COVID-19 standing in the gap for the community by generating partnerships and providing medical counsel and care. We have...

- **Hosted Weekly Public Teleconferences cosponsored by city of Clarkston and attended by hundreds**
- **Provided Free COVID-19 Testing event April 3rd-4th (162 Tested)**
- **Offered free on-site testing in partnership with the Dekalb County Board of Health**

As of June 30, the end of our fiscal year, Ethnē had run 725 COVID-19 tests. We surpassed 2000 tests run in early September, and our testing numbers continue to climb as we serve our community in this way.



## Nyala's Story

“Nyala” first came to see us two weeks after she had been discharged from the hospital. Nyala was born in the Horn of Africa but came to the US as an adult. For months in 2020 she had been unable to see her usual primary care provider, which allowed her blood pressure issues to spiral out of control. The situation got worse when she was infected with COVID-19 and forced to go to the hospital. After a week's stay in the hospital, she was discharged to the care of her primary care physician, but they could not see her during the pandemic. There seemed to be no solution to her troubles until a friend recommended she come to Ethnē.

At Ethnē, the providers were able to wean her off of her dependence on oxygen and help her manage her long list of medications for hypertension and heart failure. Additionally, they have begun the challenging process of referring her to a cardiologist who is willing to see an uninsured patient. Nyala still has challenges on the road ahead as she manages her illness, but the staff at Ethnē will be there for her, serving as her medical home, even in the midst of a pandemic.



## A Family's Care

"Pema" came to the US as a refugee from southeast Asia. She first came to Ethnē with uncontrolled and undiagnosed diabetes, but, with frequent visits to her doctor at Ethnē, she was able to manage her care and gradually bring down her blood sugar over the course of 15 months. In March, when her daughter and daughter-in-law began showing severe symptoms of COVID-19, Pema called Ethnē. One of our doctors was able to visit and recommend care, and both patients recovered. More recently, another of Pema's daughters was blessed with a child, and her mother referred her to Ethnē for her first confirmation of pregnancy. During her visit, she glowed as she told our staff how glad she was to have a place where her whole family could come, right here in Clarkston.



## Languages

Among the joys of serving such a diverse population here in "America's most diverse square mile" is the glimpse it offers of the beautiful variety of people and languages.

As a window into the diversity of our patients, here are all the languages for which we provided free translation in the past year:

- Amharic (Ethiopia)
- Arabic
- Bengali (South Asia)
- Burmese
- Chinese
- Dari (Afghanistan)
- Farsi (Iran)
- French
- Gujarati (India)
- Hakha Chin (Southeast Asia)
- Hindi (India)
- Karen (Southeast Asia)
- Kinyarwanda (Rwanda)
- Nepali
- Oromo (Ethiopia)
- Pashto (Afghanistan)
- Rohingya (Myanmar)
- Russian
- Somali
- Spanish
- Swahili (East Africa)
- Tigrinya (Eritrea)
- Vietnamese

# Looking Forward

As Ethnē continues to grow, we have our sights set on strengthening our care and keeping our clinic sustainable and affordable while rising to meet the need.

We have more than doubled in hours, budget, and patient visits in our first full year, and we intend to continue to grow to be able to further stand in the gap for our community.

In the coming year we plan for many of our providers to transition from volunteers to staff members as well as adding new members of the community to serve as nurses and medical assistants. To increasingly serve the community we hope to offer more services such as dentistry, accept more types of insurance, forge new partnerships with grantors and government programs, and expand into another larger location nearby.

All of our growth, from the beginning to now, has been made possible by the steadfast support of our individual donors, and as we continue to grow, we continue to rely on that support.

Please consider giving today either through our website or the included envelope, to allow us to provide affordable care to the undeserved and advance Jesus' love and justice in our vibrant community. Follow us on our socials, so you can stay informed and support us in prayer throughout the year at [ethnehealth.org](http://ethnehealth.org) or on Instagram and Facebook [@ethnehealth](https://www.facebook.com/ethnehealth).

**Help us raise 150K  
by the end of 2020!**

Let's rise to meet the challenge together.

🖱️ Visit [ethnehealth.org/give](http://ethnehealth.org/give)

# Financials

	FY 2019	FY 2020	FY 2021*
<b>INCOME</b>			
Gifts from Churches & Individuals	\$ 163,071	\$ 280,861	\$ 190,000
Grants from Organizations	\$ 109,000	\$ 265,405	\$ 225,000
Medical Service Income	\$ 115,189	\$ 455,075	\$ 586,309
<b>Total Income</b>	<b>\$ 387,260</b>	<b>\$1,001,341</b>	<b>\$1,001,309</b>
<b>EXPENSES</b>			
Medical Service Fee Contributions	\$ 87,582	\$ 277,387	\$ 392,827
Contract Services	--	\$ 7,300	\$ 14,400
Nonpersonnel Expenses	\$ 18,172	\$ 29,629	\$ 61,187
Facility & Equipment Expense	\$ 17,504	\$ 65,501	\$ 42,406
Other Expenses	--	\$ 13,528	\$ 13,033
Medical Supplies	\$ 9,813	\$ 40,143	\$ 64,692
Insurance	\$ 5,295	\$ 16,587	\$ 20,000
Payroll	\$ 19,335	\$ 135,458	\$ 496,483
<b>Total Expenses</b>	<b>\$ 157,701</b>	<b>\$ 585,533</b>	<b>\$ 1,105,028</b>
<b>NET INCOME</b>	<b>\$ 229,559</b>	<b>\$ 415,808</b>	<b>\$ (103,719)</b>

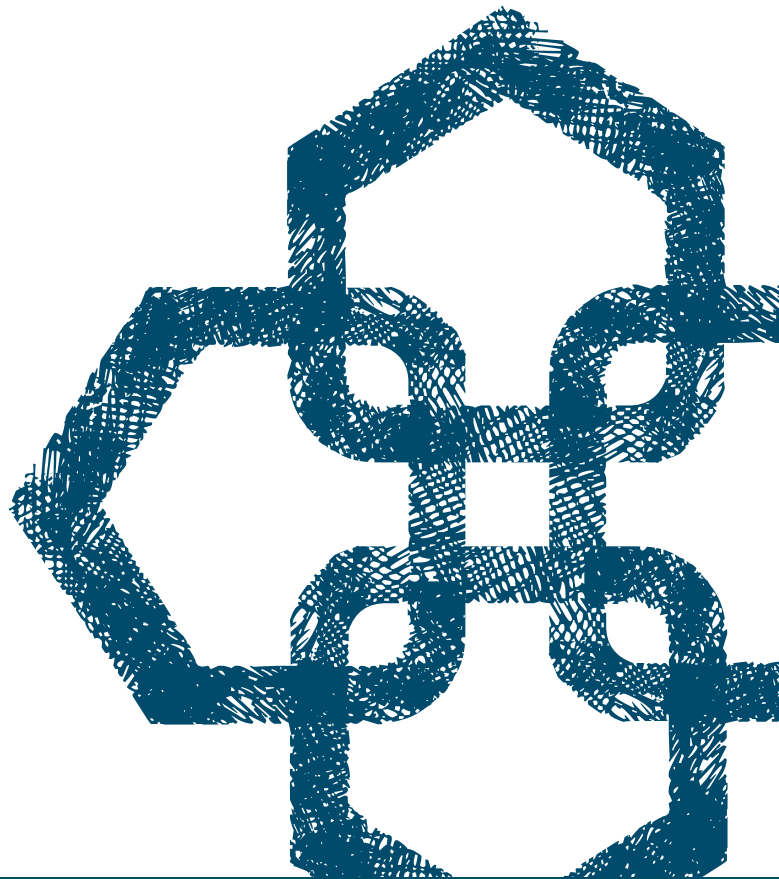
\* FY2021 FIGURES ARE PROJECTED



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**Stay connected with us!**

 [ethnehealth.org](https://ethnehealth.org)

  [@ethnehealth](https://www.instagram.com/ethnehealth)